

BUSINESS INSTITUTE

Presents

How to do Business with the City of Pittsburgh



This Chamber workshop will introduce you to the City of Pittsburgh's interactive bid solicitation site – "BEACON." This is a hands-on workshop that will allow you to register your company directly with the City of Pittsburgh to receive notifications of upcoming bid opportunities with the City and its affiliate authorities.

Members from the City of Pittsburgh's Procurement team will be on-site to walk you through the process and answer any questions you may have.

Workstations are limited so RSVP immediately!

Tuesday, March 20, 2018 8:00 A.M. – 10:00 A.M. City-County Building 414 Grant Street 6th Floor, Grant Street Side Pittsburgh, PA 15219

THIS WORKSHOP IS EXCLUSIVELY FOR CHAMBER MEMBERS!

Please bring pertinent information on your company to set-up your account on-site.

You must RSVP by: March 16, 2018 412-392-0610 or <u>information@aaccwp.com</u> Please plan to attend!

BUSINESS INSTITUTE

Beacon System Workshop Survey - Summary

Date: Tuesday, March 20, 2018 Presenter: Contract Administrator – Stephanie Dorman City of Pittsburgh, Office of Management and Budget

1. What type of business/profession do you represent?

Consulting Manufacturing Construction

Government Professional Services Warehousing Janitorial Services **Workflow Solutions**

- 2. How long have you been a Chamber member? 45% = Less than 1 year / 55% = 1 or more Years
- 3. Why did you attend the Beacon training workshop? Circle all that apply.
 - a. Learn more about the procurement system = 100%
 - b. Networking = 36%
 - c. Support the Chamber = 64%
 - d. Obtain information about contracting opportunities = 64%
 - e. Other: We always find the Chamber workshops very useful and invaluable.
- 4. Did the workshop provide you with useful information?

Yes = 100%

- 5. Did this session provide a better understanding of how City/Authority RFPs are issued? Yes = 100%
- 6. How would you rate the system in terms of ease of navigation / use? 3 = 36%

(Circle 1 – Difficult to 5 – Very Easy)

2 = 9%

5 = 27%

7. How would you rate the workshop overall? (Circle 1 the lowest to 5 the highest)

4 = 36%

5 = 64%

- 8. What suggestions do you have to improve the workshop? To be clear on the floor and location; this should be a yearly/regular event – when word gets out, more will come; with everyone being at various stages, I believe Stephanie did a good job keeping the class moving; this workshop was great; no suggestions; great workshop - just wished the contract page worked.
- 9. How would you rate Stephanie Dorman as a presenter? (Circle 1 the lowest to 5 the highest)

4 = 18%

5 = 82%

10. Would you recommend this training to another Chamber member?

Yes = 100%

Additional Comments/Questions:

Stephanie did a great job stepping in at the last minute. She was able to troubleshoot issues while teaching how to navigate the system -- she's a superhero! This was EXCELLENT!! So often people talk to us and at us about registering. When you go online you cannot get past their system glitches. It was so nice to have their experts get us past the glitches - THANK YOU! Informative and useful. This was a great session. Thank you!

Thank you for taking time to compete this evaluation. Your input plays a valuable part in planning programs that benefit our members, and we appreciate your time!