

BUSINESS INSTITUTE

Presents

How to do Business with Pittsburgh Water & Sewer Authority



Tuesday, April 10, 2018

9:00A.M. – 11:00A.M.

**Koppers Building Conference Center
436 Seventh Avenue, Lower Level
Conference Room 4 – H. White Room
Pittsburgh, PA 15219**

This workshop will introduce you to PWSA's procedures on doing business. Learn how you can compete for the \$1.5 billion in contracting opportunities.

Don't miss this workshop if your firm is interested in doing business with the Pittsburgh Water & Sewer Authority!

THIS WORKSHOP IS FOR CHAMBER MEMBERS ONLY!

Cost: \$10.00 (Includes Box Lunch)

You must RSVP by: April 6, 2018
412-392-0610 or information@aaccwp.com

Please plan to attend!

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Evaluation Summary

1. What type of business / profession do you represent?

Consulting	Construction Distribution	Construction Management
Engineering (Civil and General)		Engineering Consulting
General Contracting		Printing
2. Are you or your company a Chamber member? **Yes = 57%** **No / Not Sure = 43%**
If yes, how long have you been a Member of the Chamber?
<12 months = 14% **> 1 year = 86%**
3. Is this your first Business Institute Workshop with the Chamber? **Yes = 57%** **No = 43%**
4. Have you done business with PWSA in the past? **Yes = 57%** **No = 43%**
5. How would you rate George Robinson as a presenter?
(Circle 1 the lowest to 5 the highest) **4 = 7%** **5 = 93%**
6. How would you rate the workshop overall?
(Circle 1 the lowest to 5 the highest) **4 = 7%** **5 = 93%**
7. Which part of the presentation was most useful to you?
Overall presentation; information on upcoming events; Q&A; interaction and ease of asking questions; what we need to do business with PWSA; George's clarification about their MWBE certification requirements from PAUCP; small group discussion about business with PWSA; information CIP opportunities; how to build relationships with the large organizations doing projects with PWSA; engaging the small business community; hearing from the minority firms; discussion points and roundtable; learning new requirements for MBE/WBE/DBE certifications
8. What would you do to improve the presentation?
Encourage more MBE/WBE/DBE firms to participate; get the shy folks to talk; would love to have more engineering and construction management companies; nothing -- this was even better than I expected, this was my favorite one yet, presentation was very helpful and informative
9. Are you interested in attending the upcoming workshop on "How to do Business with PJ Dick" scheduled for April 24th? **Yes = 43%** **No = 43%** **Maybe = 14%**

Other comments please:

Thanks for having me and putting on a great event; thanks for including DLZ; thank you for the effort; I thought it was a very good presentation; very informative – thank you; always wonderful & informative events; time was great