

BUSINESS INSTITUTE

“Structuring The Sales Call”



This workshop will assist you on how to structure your sales call. We'll discuss the process from establishing a relationship with the potential client to closing the deal.

**Wednesday, March 11, 2015
11:30AM – 1:30PM
Koppers Building
436 Seventh Avenue
Board Room, 9th Floor
Pittsburgh, PA 15219**

**Cost: \$10.00 Members, \$25.00 Non-Members
Box Lunch Included**

**RSVP by March 9, 2015
412-392-0610 or information@aaccwp.com**

Please plan to attend!