Friday, October 22, 2004 8:30 AM - 10:30 AM One Hope Square 1901-15 Centre Avenue Suite 203 **Conference Room** Pittsburgh, PA 15219

Designed for entrepreneurs who are developing, or wish to update their business plan.

A well-prepared business plan is more than a necessary tool to seek funding; it's a roadmap for your business's growth strategy. This workshop will acquaint you with the vital components of a written plan, what to include when applying for funding, tips for marketing, and how to use your plan when recruiting new employees. Session includes a program booklet, & examples.

Guest Instructor: Mr. Raymond L. Vargo, Senior Management Consultant Small Business Development Center



University of Pittsburgh

FREE TO THE PUBLIC

You must register by October 20, 2004 (412) 392-0610 or information@aaccwp.com

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BUSINESS INSTITUTE



"ASK THE EXPERT"

Every Thursday 9:00 AM - Noon

You can call & ask questions that could help you with your business.

October - Legal Month

The Legal Consortium between H.J. Heinz Company and Kirkpatrick & Lockhart, LLP

Call 412-392-0322 & "Ask the Expert"

This program is available to the public: both members & non-members of the Chamber.

The "Ask the Expert" program is being offered as part of the Chamber's Business Institute.

"Promoting access & opportunity for African American Business Owners & Professionals throughout Western PA."

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