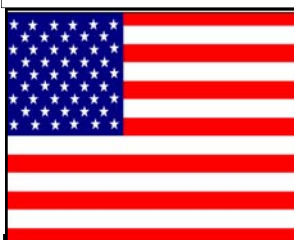


#### Dates for your Calendar

- ◆ **April: 15th** Structuring the Sales Call
- ◆ **25th** PowerBreakfast
- ◆ **30th** Members Mixer
- ◆ **May 6th** Annual Meeting & Luncheon
- ◆ **22nd** Members Mixer
- ◆ **June 20th** PowerBreakfast
- ◆ **24th** Members Mixer
- ◆ **July 7th** - Special Breakfast Meeting
- ◆ **Welcome New Members**
- ◆ **Members Events**



#### MISSION STATEMENT

*The mission of the African American Chamber of Commerce of Western Pennsylvania is to continuously improve business opportunities for African American businesses and professionals throughout the region. Guided by the core values of equity in opportunity, economic advancement, self-sufficiency and entrepreneurial excellence, we will seek to advance economic parity by ensuring full participation.*

## AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA

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**Pittsburgh, PA 15219**

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**DORIS CARSON WILLIAMS, CCE PRESIDENT AND CEO**

#### **April 2014**

**This monthly newsletter is prepared solely for members, supporters, & sponsors of the African American Chamber of W. Pa.**

The Social Media Workshop demonstrated to members the proper use of social media for business. Kudos to Robert Stein & Rhonda Carson Leach from the University of Pittsburgh's Center Institute for Entrepreneurial Excellence on a job well done.

Member Howard Russell/Opus Acquisitions did a great job of explaining both the opportunities & challenges that small business owners encounter when seeking Private Equity Financing.

The Members Mixer was great fun with good food as we enjoyed the splendor of the art deco in the Koppers Building.

Mayor Bill Peduto packed the house at last month's PowerBreakfast Meeting, where he shared his new plans for Pittsburgh.

#### Structuring The Sales Call Workshop

**April 15th**

**11:30 AM - 1:30 PM**

**Koppers Building  
436 Seventh Ave.  
9th Floor, Board Room**

This requested workshop will provide an informative & useful approach on structuring a sales call to close the deal. RSVP by the 11th.

#### PowerBreakfast Meeting

**April 25th 4th Friday  
(Friday after Easter)**

**7:30 AM**

**Rivers Club  
Oxford Center**

Join us to welcome Dewitt Peart, the new President of the Greater Pittsburgh Chamber of Commerce, & make suggestions to their annual plan. RSVP by April 23rd

#### Members Mixer

**April 30th**

**5:30 PM - 7:30 PM  
Pittsburgh**

**Athletic Association  
4215 Fifth Avenue  
Schenley Room**

This mixer will start 30 minutes later. **RSVP** by April 28th.

#### Annual Meeting & Luncheon

**May 6th**

**Members Meeting:  
11 AM**

**Luncheon 12 Noon  
Omni William Penn  
Hotel Grand Ballroom**

Join us as we welcome guest speaker William Demchak, President and CEO, PNC Financial Services Group, Inc. & recognize Chancellor Mark Nordenberg as he retires from Pitt. RSVP by April 25th.

#### Members Mixer May 22nd

**5 PM - 7PM**

**Up Modern Kitchen  
5500 Walnut Street**

**Shadyside  
hosted by:  
S & T Bank**

Our Member Genevieve Odour, Vice President, Retail Business Banking invites you to join us, bring your business cards, & wear your pin.

#### PowerBreakfast Meeting

**June 20th 7:30 AM  
Rivers Club**

**Oxford Center**

Guhan Venkatu, recently named Vice President & Senior Regional Officer for the Federal Reserve Bank/Cleveland's Pittsburgh Branch, will be our guest speaker RSVP by June 18th.

#### Mark Your Calendars

**Special Breakfast  
Meeting**

**Monday, July 7th  
8:00 AM**

**Rivers Club  
Oxford Center**  
The Honorable Mike Doyle, U.S. Congressman - 14th District of PA will give us an update on what is happening on Capitol Hill. RSVP by July 3rd .

**Members Mixer**  
**June 24th**  
**Huntington Bank**  
**650 Smithfield St.**  
**#100**

**Downtown**  
Our host will be Susie Shipley, President Western PA & Ohio Valley Region, Huntington Bank. Bring your business cards & wear your pin. RSVP @ 412-392-0610.

**We're Off To Spain**  
**and the Costa Del Sol**



This nine day- seven night includes tours & relaxation along the Mediterranean Coast-line. For details, call our Travel Line @ 412-392-0322. Space is limited, so sign up before June.

**Members Events**  
**April 7th**  
**CCAC Labor & Management Institute**  
*presents a discussion*  
**Obligation vs. Affordability of Public Pensions: Understanding the Challenges**  
**Foerster Student Service Center**  
**Auditorium**  
**808 Ridge Ave.**  
**Northside**

The series is no cost & free parking. For more info, call 412-788-7350.

**May 1st**  
**Silent Auction: 5:30 PM**  
**Program: 7:00pm**  
**Human Rights Dinner - NAACP- Pittsburgh Unit**  
**Westin Convention Center Hotel**  
**Member Constance Parker** looks forward to having you there. For tickets, call 412-471-1024.

**May 17th**  
**Manchester Youth Development Center**  
**Presents the MYDC Gala**  
**Celebrating Our Past Building Our Future**  
**6:00 PM**  
**Rivers Casino Ballroom**  
For more information call 412-322-0585.

**May 22nd**  
**51st Annual NEED Dinner**  
**Doors Open At 6 PM**  
**Wyndham Grand Hotel**  
**Downtown Pittsburgh**  
For more information call 412-566-2760.

**Attention Members**  
Your Chamber Survey will be coming soon, watch for it: we need your input!

**FY\$!**  
**Marcellus Shale Training Opportunities**  
The Marcellus Shale Coalition hosts training sessions & workshops for individuals in the oil & gas industries. go to: [marcellusshalecoalition.org](http://marcellusshalecoalition.org) & click on Get Involved for details,

**Did You Know**  
Corporate Sponsor Pittsburgh Pirates ranked #1 in the Prospect Hand-

book for organizational talent with 10 prospects ranging in age from 18-22 .....go *baby* Bucs!

**Congratulations**  
**Member Oscar Worthy** is the recipient of the Pittsburgh Pirates' 8th Annual Jackie Robinson "MVDBP": (Most Valuable Diverse Business Partner) Award; **Member Phyllis Comer/Comer Educational Consulting** received the Sojourner Truth Award from the Pittsburgh Club of the National Association of Negro Business & Professional Women; **Member Lucille Dabney/PACE** on a successful 'Inclusive Voices' luncheon; **Presidential Roundtable Member Debra Caplan/Allegheny General Hospital/West Penn Allegheny Health System** on the 25th Anniversary of the Allegheny General Hospital Northside Partnership; **Supporting Member The Common Plea** took Best in Show for the 3rd consecutive year at the David Fattara Awards event in Las Vegas; **Associate Member Greater Pittsburgh Community Food Bank** on a successful 'Empty Bowls' event; **Associate Member Sister Candace Introcaso/La Roche College** as a Pittsburgh Business Times Business s-women First Award.

**In the News**  
**New**  
**Pittsburgh Courier**  
**Members Darryl Ford Williams & Debra Acklin/WQED** attending the BMe Awards; **Member**

**Lisa Upsher/Center for Organ Recovery & Education** speaking @ C.O.R.E.'s Pledge for Life event; **Member Constance Parker/NAACP** @ the Ford Peace Rally; & **Mayor Peduto** at our PowerBreakfast.

**Pittsburgh Business Times**  
**Members Rice Enterprises, Moriarty Consultants, Urban Settlement Services, All Purpose Cleaning, Savoy Restaurant, & Waller Corporation** listed among the region's 25 largest minority-owned firms; **Presidential Roundtable Member Mario Longhi/US Steel** on the Congressional Steel Caucus in D.C.

**Pittsburgh Magazine**  
**Supporting Member Lisa Schroeder/RiverLife** featured in A Vision For The Rivers.

**New York Times**  
**Leadership Pittsburgh, Inc.** in the article How to Profit Modestly by Moving to a Nonprofit.

**New Members**  
**Regular Members**  
**Michelle Jackson**  
PR Solutions Corporate Event Planning  
**Corporate Supporter**  
**DeAnn Baxter**  
The Coca-Cola Company  
*Welcome in Spring!*

**A schedule of all programs & events are emailed each Monday & Thursday. Check your emails & follow your Chamber on Facebook & Twitter @ aaccwp.com.**

