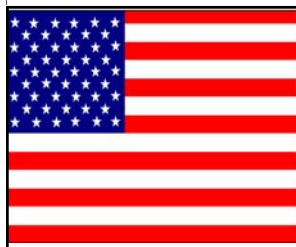


Dates for your Calendar

- ◆ December 7th -
Diabetes Workshop
- ◆ December 15th -
Discussion on
Legal Issues
- ◆ January 21st -
PowerBreakfast
- ◆ Members Events
- ◆ Welcome New
Members



**MISSION
STATEMENT**

The mission of the African American Chamber of Commerce of Western Pennsylvania is to continuously improve business opportunities for African American businesses and professionals throughout the region. Guided by the core values of equity in opportunity, economic advancement, self-sufficiency and entrepreneurial excellence, we will seek to advance economic parity by ensuring full participation.

AFRICAN AMERICAN CHAMBER OF COMMERCE
OF WESTERN PENNSYLVANIA

AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA
REGIONAL ENTERPRISE TOWER - SUITE 1330
425 SIXTH AVENUE PITTSBURGH, PA 15219
(412) 392-0610 FAX: (412) 392-0612
Email: information@aaccwp.com Website: www.aaccwp.com
DORIS CARSON WILLIAMS, PRESIDENT AND CEO

December 2010

This monthly newsletter is prepared solely for members, supporters, & sponsors of the African American Chamber of Commerce of W. Pa.

The Annual Business Luncheon, introduced our new Presidential Round-Table Chairman. speaker Greg Babe of Bayer Corp. Over 360 people listened intently on the need to encourage students to excel in Math & Science. Thanks to gift sponsor Heinz & Luncheon sponsor the Omni William Penn.

Our Seasonal Celebration was special, permitting. Members & guests to a tour of the exhibit, "Vatican Splendors" @ the Heinz History Center before a wonderful reception in the Grand Hall. A special thanks to Associate Member Betty Arenth for all her help.

Thanks to Savvy Consulting Group for tips on better Time Management. It was a good interactive session on practical applications & techniques for multi-tasking.

**Development Workshop
on Diabetes**
December 7th

12:00 PM - 1:30 PM
Regional Enterprise Tower
Renner Room 23rd Floor
You received the letter describing this two-year demonstration project on the

awareness, prevention, & treatment/management options for diabetes. We need you as members to review the plans & give your input. RSVP. A complimentary lunch will be served.

**A Discussion on
Legal Issues**

Led By
Thomas VanKirk
Chairman & Immediate
Past CEO, Buchanan,
Ingersoll & Rooney, PC
December 15th
11:30 AM - 1:30 PM
Regional Enterprise
Tower O'Neill Room
23rd Floor \$5 Members
\$10 Non-Members

Our Associate Member will speak on a variety of topics including government relations & economic & community matters. Come armed with questions concerning your business.

PowerBreakfast Meeting
January 21st - 7:30 AM
Rivers Club

Randall Dearth
President and CEO
LANXESS Corporation
Our newest Corporate Sponsor will present LANXESS & their procurement opportunities.

Members Events

**Workshop on Getting
Certified & Contracting**

December 8th
9:00 AM - 12:00 PM
700 River Avenue
This SBA workshop is **free** & open to the public. Register @ 412-395-6560 X109.

The Poise Foundation
30th Anniversary
Celebration

December 9th-5:00 PM
August Wilson Center
980 Liberty Avenue
Downtown Pittsburgh
Join Associate Member Mark Lewis for this special evening. Call 412-281-4967.

Vibrant Pittsburgh
Breakfast Reception
December 16th

9:30 AM - 10:30 AM
August Wilson Center
980 Liberty Ave.
Join Vibrant Pittsburgh (formerly the Regional Opportunity Center) for an update on progress & introduction of new CEO Melanie Harrington. RSVP by December 14th. Call 412-812-8293.

Savoy Grand Opening
December 16th
2623 Penn Avenue
Join Member Chuck Sanders for the restaurant grand opening; go

to: www.savoypggh.com.

**"Up Next" at the
August Wilson Center
Pittsburgh Jazz
Orchestra**

**Holiday Concert
December 11th-8:00 PM**

Celebrate the season with the PJO lead by trumpeter Sean Jones. Call 412-456-6666. Learn about all events @ www.augustwilsoncenter.org

New Location

Effective December 17th, Associate Member Allegheny Conference on Community Development & its affiliates are moving to: 11 Stanwix St., 17th Fl., Downtown, Pittsburgh. Phone & fax numbers & emails will remain the same.

**6 Steps to
Exporting Success**

The Department of Commerce & SBA have launched an online tool to help small businesses begin exporting. Go to: www.export.gov/begin

"Make Us An Offer"

The City of Pittsburgh has several properties available through the *Make Us An Offer* program. Learn more @ www.city.pittsburgh.pa.us/finance/real_estate/make_an_offer.html

**IRS Changes Effective
January 1, 2011**

If your small business uses 8109 coupons, the **IRS changes** go into effect **January 1, 2011**. To verify your taxes are paid, go to: www.irs.gov/efile/article/O..id=98005.00

**Career Transition Center
CCAC offers tuition**

waivers for laid-off workers & transition programs for employers forced to downsize. Lean more @ www.ccac.edu. Type in *Career Transition Center* & click on GO.

**Small Business
Resource Magazine**

Get a complete guide to starting & expanding your business. Download **free** copies of the regional & national editions @: www.smallbusiness3.com/magazine

SmartBrief on Leadership

Sign up for your **free** daily eNewsletter, designed with business decision makers in mind. Go to: www.smartbrief.com/leadership

**Pennsylvania
Purchasing Group**

Don't miss new bid opportunities. View Bid Opportunities & Open Solicitations for products & services @ www.PABidSystem.co

**How To Motivate
Your Employees**

A **free** webinar from SCORE. Register @: www.score.org/motivateyour_employees.html

**Regional Economic
Activity**

Get an overview of this region's economy & more @ www.clevelandfed.org/our_region.

According to PNC's Pittsburgh Market Outlook, due to the mildness of the recession in Pittsburgh, this market is one of the better job markets in the country, & is better positioned to attract & retain young workers. View PNC's economic

reports @ www.pnc.com/economicreports

Governor-Elect Tom Corbett's transition team includes Chancellor Mark Nordenberg/ University of Pittsburgh to the Education Committee & Associate Member Barbara McNees/Greater Pittsburgh Chamber, to the Economic Development Committee.

Congratulations

Chairman Circle
Member Bob Agbede on the 100th Anniversary of Chester Engineers'.
Member Andrew Cheeseboro/Small Seeds Development on the 10th anniversary & Elise Yanders/Merrill Lynch & Associate Member Esther Bush/Urban League awarded the Univ. of Pittsburgh African American Alumni Council Sankofa Award; Member Gayle Moss/NAACP on Freedom Sunday; Board Member Jada Grandy/Fifth Third Bank, named Sr. VP to develop new markets in N. Carolina; Member Cecelia Jenkins/Pittsburgh Community Services for funds raised during PittsburghGives; Donna Baxter/Soul Pit Media, Peggy Harris/Three Rivers Youth & Dr. Curtis Porter/Penn State Greater Allegheny awarded the YWCA Racial Justice Award; Judge Doris Smith-Ribner honored by the Law Center of Phila. for 23 years on the bench.

Kudos...to The New Pittsburgh Courier on the November 17th edition featuring "Men &

Women Who Propelled the Courier to Greatness".

**New Pittsburgh Courier
Members**

Sylvester Pace/NEED @ Gateway Medical Society's Scholarship Gala; Dara Ware Allen/YouthWorks & State Representative Jake Wheatley @ the YMCA's "Lights on Afterschool Day" ; Andrew Lee/ Executive Cigars *OUT & ABOUT*; Greg Spencer/ Randall Industries @ Small Seeds' Anniversary Celebration; & Eric Mann/ YMCA @ the Hill of Hope Gala to benefit the Center Ave. YMCA.

**Pittsburgh
Business Times**

Member Arlinda Moriarty/ Moriarty Consultants, in the *Book of Lists* as one of the largest women owned businesses in Pittsburgh.

Whirl

Associate Member Maggie Jensen/YWCA @ the Y's *Retrospective: Women Then and Now*; & Corporate Supporter Joyce Bender/Bender Consulting @ the Children's Charities Oktoberfest which she chaired.

**Welcome New Members
Regular Members**

Tracey Evans
Wilksburg Community Development Corporation

Supporting Members

Stephen Cohen
SCORE Pittsburgh Chapter

From all of us at your Chamber of Commerce:

***May you have a Healthy
& Prosperous 2011***

Doris, Debbe, & Shawn