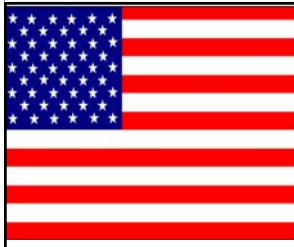


### IN THIS EDITION

- ◆ 'Unbundle' to City Government
- ◆ Annual Meeting set for May 19th
- ◆ Candidate's Forum
- ◆ Members Events
- ◆ Members in the News
- ◆ Welcome New Members



### MISSION STATEMENT

*The mission of the African American Chamber of Commerce of Western Pennsylvania is to continuously improve business opportunities for African American businesses and professionals throughout the region. Guided by the core values of equity in opportunity, economic advancement, self-sufficiency and entrepreneurial excellence, we will seek to advance economic parity by ensuring full participation.*

## AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA

AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA

REGIONAL ENTERPRISE TOWER - SUITE 1330

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DORIS CARSON WILLIAMS, PRESIDENT & CEO

### March 2010

**This monthly newsletter is prepared solely for members, supporters, & sponsors of the African American Chamber of Commerce of W. Pa.**

Your Chamber Chairman & President recently wrote a letter to the City Director of Public Works requesting reversing their decision to bundle contracts. To date, we have not heard Robert Kaczorowski, the Mayor, nor members of City Council. We will keep you informed.

The 'Structuring a Sales Call' workshop allowed us to role play & candid about which approach works best. Thank you to all who attended & for the tremendous feedback on the evaluations.

The New Members' Orientation presented in detail how the organization works, the benefits of membership & how to benefit from Chamber events. The next session is scheduled for this summer.

Thanks to Associate Member Petra Mitchell, Catalyst Connection for such a comprehensive presentation at last month's PowerBreakfast Meeting on improving the performance & profitability of all companies.

We had lots of fun on & off the ice at our 9th Annual Ice Skating Party. Thanks to Member Thelma Spells/Spells International, for bringing birthday cake for everyone...it went well with the hot chocolate!

### PowerBreakfast Meeting

**March 26th 7:30AM**

**Rivers Club,  
Oxford Centre**

Join us to welcome Kent McElhattan, Chairman of Industrial Scientific Corp. He will introduce us to his as a global manufacturer & discuss the company's procurement processes.

### Networking Mixer

**March 30th 5PM-7PM**

**Three Rivers Youth  
6117 Broad St.**

**East Liberty**

Member Peggy Harris will be our host, & showcase their new facility.

### Candidates' Forum

**April 29th, 4:30PM-7PM**

**Rivers Club Oxford Centre  
Sponsored by: Comcast**

We are pleased to inform you that to date, all the Democratic candidates for Governor have confirmed their participation & the responses from the Lt. Governor candidates are

coming in. We need you to fill the house for this live broadcast! All have been invited to discuss their plans for PA & the future of small business in our region. Come with your questions. Cash bar & light refreshments.

**Open To The Public.**

### Annual

**Meeting & Luncheon**

**May 19th**

**Member Meeting @ 11:00**

**Luncheon: 12:00 Noon**

**Sponsored by: PNC**

Chancellor Mark Nordenberg-University of Pittsburgh's will be our guest speaker. Don't miss this special event.

**Gloria Gaynor & The Pittsburgh Symphony**

**June 24th - 7:30PM**

**Heinz Hall**

Your Chamber is again a Community Partner & will benefit from your ticket purchases. Call 412-392-4900 & use code **18184**.

### Chamber 'Links'

Chamber logo **Cuff Links**

*Don't forget we are offering this jewelry item for our French cuff wearing members. Your cost: \$25.*

### Be Counted!

*Don't forget to complete your census form! It can impact funding for our region & our congress-*

ional districts. Just 10 questions...10 minutes!

**Members Events**  
**NEED Benefit Dinner**

**Monday, March 15th**  
**Pittsburgh Hilton**  
**5PM Award Ceremony**  
**6:15PM Main Event**  
**"Leading The Way"**  
This marks their 47th year & will include a celebration of the region's best & brightest students. More than \$150K in scholarships will be awarded. Call Member Sylvester Pace for ticket info at 412-566-2760.

**Business Startup Essentials, "The First Step"**

**March 15th**  
**1:30PM-4:30PM**  
Duquesne University  
Small Business  
Development Center  
Associate Member Dr. Mary McKinney looks forward to having you for this workshop. Call 412-396-6233 to register.

The workshop is **FREE!**

**Table of Elements 2010**

**March 19th**  
**5:30PM-8:30PM**  
Join Corporate Sponsor Bill Strickland at the Manchester Craftsmen's Guild for an evening of art, friends, food & music. Proceeds benefit youth arts education. Call: 412-322-1773 x378.

**VisitPittsburgh's**  
**Annual Meeting**  
**March 24th, 8:45AM**  
August Wilson Center  
For African American Culture  
Join Associate Member Joe McGrath & his staff as they present the year in review & celebrate 75 years of service for our region. Call 412-281-7711 for more info.

**Point Park University**  
**Black Student Union**  
**Women of Humility**  
**Awards Gala**

**March 25th - 7PM**  
Lawrence Hall Lobby  
Seven women will be recognized in honor of Women's History Month for their leadership & humility. For more info, call 412-605-9141.

**Romare Bearden**  
**Foundation Symposium**

**March 26th & 27th**  
August Wilson Center  
For African American Culture  
You don't want to miss what should be an informative discussion on this outstanding African American Artist. Call our Associate Member @ 1-212-665-9550 to register.

**SBA Certification & Contracting Workshop**

**March 31st**  
**7:00AM - 12:00Noon**  
700 River Avenue  
Member Carl Knoblock & Barbara Fisher hope you will join them. Register @ 412-395-6560x109.

**Certification Made Simple**  
**April 21st, 9AM-11AM**  
**700 River Avenue**

Learn step-by-step about the application process for certification as a minority or WBE business owner. You must register. Call 412-442-5872& speak with Elizabeth Bowers.

**"IRS Web Widget"**

Just in time for tax season - a portable on-screen ad with a count-down clock for Free Filing. Put it on your website go to: <http://www.efile.irs.gov>, or ours @: [www.aaccwp.com](http://www.aaccwp.com).

Pittsburgh prepares to host 7 regional Chambers for benchmarking visits between April & September

from the G20 Summit .

**Restorations**

\$900K for minority business development has been restored to DCED for infrastructure

**Positions Open**  
**Development Director**

Riverlife is seeking a Development Director. For more information call 412-434-1335.

**Did You Know**

The head of Pediatrics for Children's Hospital/UPMC, Dr. Lakshmanan Krishnamurti, helped pioneer a form of bone marrow transplant that is the **only** known effective & safe **cure** for the sickle cell disease!

**GREEN NEWS**

The drilling of Marcellus Shale is the largest unconventional natural gas reserve in the world. Washington County.

**Congratulations**

Member Peggy Harris on the 30th Anniversary of Three Rivers Youth; Member Greg Spencer/Randall Industries, featured on the Pgh Urban Media website; Associate Member Eric Mann/YMCA on receiving the Boy Scouts' Whitney M. Young Jr. Service Award; Associate Members Esther Bush, on a very successful Urban League Sunday; Andre Guess (formerly with the Lincoln Center for the performing arts, NYC) elected as the President of the August Wilson Center; Supporting Member Courtland Gould, Sustainable Pittsburgh, featured in the Heinz Endowments' "In The Spotlight" report;

Member Rivers Casino named Todd Moyer the new General Manager; Associate Member Judith Painter, Epilepsy Foundation on an fun-filled & successful Mardi Gras; Supporting Corporate Sponsor Joyce Bender/Bender Consulting presented & Presidential Roundtable Member Greg Babe/Bayer MaterialScience was crowned "King".

**IN THE NEWS**

**NewPittsburgh Courier**

Member Rod Doss, New Pittsburgh Courier @ the K. Leroy Irvis Black History Month Program honoring the Courier; Supporting Member Linda Clautti/Northside Urban Pathways Charter School students attending the Minorities in Pittsburgh Conference, Corporate Sponsor Chauncey Smith/Heinz @ the Kappa Scholarship Endowment Fund Gala; & your President hosting *Tribute: A Symphonic Celebration of African American Culture*, featuring recording artist, trumpeter Sean Jones & Member Pittsburgh Symphony Orchestra in honor of Black History Month.

**Pittsburgh**

**Business Times**

Presidential Roundtable Member Murry Gerber, EQT, on obtaining mineral drilling rights in PA.

**Pittsburgh Post-Gazette**

Corporate Sponsor Nova Chemicals has signed a partnership deal for a Marcellus Shale pipeline that could supply one of it's Canadian plants.

It's almost Spring!