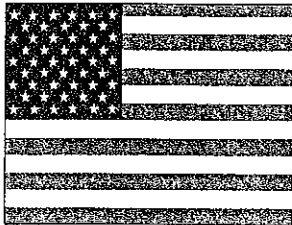


### IN THIS EDITION

- ◆ Mayor Ravenstahl & City Council to Address Membership
- ◆ Members Mixer @ the Frick Museum
- ◆ Ask the Expert Luncheon Program
- ◆ Upcoming Seminar with Penn Dot
- ◆ Members in the News
- ◆ Welcome New Members



### MISSION STATEMENT

*The Mission of the African American Chamber of Commerce of Western Pennsylvania is to continuously improve business opportunities for African American businesses and professionals throughout the region. Guided by the core values of equity in opportunity, economic advancement, self-sufficiency and entrepreneurial excellence, we will seek to advance economic parity by ensuring full participation.*

## AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA

AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA  
REGIONAL ENTERPRISE TOWER SUITE 1330  
425 SIXTH AVENUE PITTSBURGH, PA. 15219  
(412) 392-0610 FAX: (412) 392-0612  
Email: [information@aaccwp.com](mailto:information@aaccwp.com) Website: [www.aaccwp.com](http://www.aaccwp.com)  
DORIS CARSON WILLIAMS, PRESIDENT & CEO

### SEPTEMBER 2006

This monthly newsletter is prepared solely for members, supporters, & sponsors of the African American Chamber of Commerce of W. PA.

What a beautiful tribute the city gave the late Mayor Bob O'Connor. Associate/Non-Profit Members were treated to a workshop on "Connecting to the Political Pipeline" by County Councilman Bill Robinson & Scott Baker of Buchanan Ingersoll & Rooney, sponsored by Member McGill Power Bell & Associates. Members left with an understanding of how to engage elected officials & gain support for their organizations.

**PowerBreakfast  
September 15, 2006  
7:30 AM Rivers Club  
Mayor**

**Luke Ravenstahl &  
The Pittsburgh  
City Council**

Come meet our new Mayor & learn from Council about procurement opportunities, their vision for our city, & how we can develop a mutually beneficial relationship for you as Chamber Members.

**Members Mixer  
September 19, 2006  
5:00 PM—7:00 PM  
Frick Museum**

**Sponsor: Prudential  
Financial Services**  
Associate Member Bill Bodine, our host, will open their exhibit, "The Art of the Pre-Raphaelites". Please RSVP.

**Doing Business with  
Penn DOT  
October 12, 2006**  
Regional Enterprise Tower  
Dan Cessena-District Mgr. will discuss procurement opportunities available.

**PowerBreakfast  
October 20, 2006  
7:30 AM Rivers Club  
Gregory G. Dell' Omo,  
President**

**Robert Morris Univ.**  
Come learn about the many opportunities that you as members will have to do business with RMU, including the building of a medical school.

**Ask the Expert  
Credit Program  
October 10, 2006  
11:30—1:30**  
**Regional Enterprise  
Tower 23rd Floor**  
This is our first 'Ask the Expert' program. The focus will be on helping you prepare for accessing capital markets. An announcement will be sent to you.

**Members Mixer  
October 25, 2006  
5:00 PM—7:00 PM  
Fifth Avenue Place  
Sponsor: Highmark**  
We will return to a fun evening of networking & enjoying the shops, and seeing their new Total Vision Care Center.

**December 7, 2006  
Annual Business  
Luncheon 12:00 Noon  
Omni William Penn  
Speaker: James Rohr  
Chairman & CEO  
PNC Financial Services**  
This year's business luncheon will celebrate our region.

The North Hills Council of Governments needs minority participation on several construction projects; call 412-367-9109. The Foundation Center's RFP Bulletin should be of interest to Members in consulting. Visit: <http://foundation-center.org/pnd/rfp/>.

**Corporate Sponsor**  
Enterprise Rent-a-Car has guaranteed rates for Chamber Members. The ID # is 40A9461. Its still good for out-of-town rentals. Book on-line @ [www.enterprise.com](http://www.enterprise.com).

**URA's Business Development Center** helps businesses grow by offering a variety of 'gap' financing products, service & technical assis-

tance providers. They work with most businesses & lenders in the City. Learn about their business/commercial financing programs. Call @ 412-255-6540, or visit <http://www.ura.org/>

**Member James Cooper** needs an experienced construction estimator. He also has multiple office spaces for lease in Homestead. Up to 5,000 sq. ft. & the space can be divided into two offices. Call him @ 412-326-0031, or email @ [jcc@sterlingcontracting-llc.com](mailto:jcc@sterlingcontracting-llc.com).

**Campos Research** needs women, ages 35 -54 who eat cold breakfast cereal, & have children; men & women, ages 25-35, who consume alcoholic beverages. [Must be willing to try malt beverages (Mike's Hard Lemonade, Bacardi - Silver, etc.)] Also men & women, ages 25-54 who work with interior stain at their home. Call 412-471-8484 ext 506. Calls returned in the PM. Fee given.

The US Postal Service is recruiting holiday employees. Visit one of their offices for orientation & details.

The Mount Ararat Baptist Church's Community Activity Center (MACAC) is recruiting an Executive Director. Contact [acac@deweykaye.com](mailto:acac@deweykaye.com).

Corporate Sponsor CCAC has a weekly job posting online @: [www.ccacjobs.com](http://www.ccacjobs.com)

Click Search Postings, then click the Search button in the middle of the screen. When the Search Results appear, click on the Job Open Date, then sort for the most recent listings.

#### **Upcoming Meetings & Events**

**September 13th  
9:00 AM—Noon  
Rockwell Hall 505  
Duquesne Univ. SBDC** Basic Business Accounting for Small Business Owners. Cost: \$45. Call 412-396-6233, or email: [duqsbdc@duq.edu](mailto:duqsbdc@duq.edu)

**September 15th  
Univ. Pittsburgh SBDC  
7:30 AM - 10:00 AM** Developing a Business Plan

**September 29th  
8:00 AM - 11:00 AM.  
Hiring & Firing: Laws to Protect Your Business** Classes will be held at Meriv Hall. To register, Call Michael Wholihan @ 412-648-1542, or email [mrwholihan@katz.pitt.edu](mailto:mrwholihan@katz.pitt.edu).

**September 16th  
4:00PM  
Pittsburgh Pirates Third Annual College Classic** The event features a college fair, step show, & a high school drum line battle prior to the 7:05PM New York Mets game. Call Brian Lowe for discounted tickets for Chamber Members @ 412-325-4967, or email [brian.lowe@pirates.com](mailto:brian.lowe@pirates.com).

**September 21st  
6:00—9:00 PM  
Duquesne Univ.'s 25th Anniversary of Nonprofit Leadership Institute & 5th Anniversary- Board by Design @ James Gallery** Cost: \$25. Call 412-396-6231, or register on-line @ [www.leader-ship.duq.edu/nonprofit/anniv](http://www.leader-ship.duq.edu/nonprofit/anniv)

**September 28th  
8:00-11:00 AM  
Penn State  
McKeesport  
Webcast: Energizing & Employing America for a Brighter Economic Future: The National Academies Report.** Join Member Chancellor Dr. Curtis Porter for this special event. RSVP by September 22nd to Terrie Patton @ 412-675-9086 or email: [tmap3@psu.edu](mailto:tmap3@psu.edu).

**October 18, 2006  
Expanding Supplier Diversity: Networking with the Department of Public Welfare's Purchasing Agents, @ Hotel Carlisle**

**Carlisle, PA**  
Call: 717-787-1127 or 1-888-561-0822 for info.

**October 25-27  
RTI Focus on our Youth  
Four Points Sheraton Hotel, Cranberry** Join Member Dr. Mike Flaherty [IRETA] for this region's Drug & Alcohol Training. Call 412-258-8569, or [www.ireta.org/training](http://www.ireta.org/training).

**November 17th  
Soul Food Dinner & Jazz Night  
6:00 pm to 10:00 PM  
Rivers Club  
Oxford Centre** RSVP to 412-391-5227  
**CONGRATULATIONS**

Members featured in the Courier's 50 Women of Influence are: Esther Bush, Cecilia Griffin Golden, Grace Robinson, Velma Montiero-Tribble, Carol Neyland, Torbert Winifred Peggy Harris, Mona Generett, Ruth Byrd-Smith, Paula Castleberry, M. Gayle

Moss, Valerie McDonald Roberts, & your President. **Member Gregory Spencer** (past Board Chairman) on his purchase of Space Chemical Inc.! **Member Michael Edwards** on the PDP's successful Safety Ambassador launch in Downtown Pittsburgh. **Member George Miles** on the 22 Emmy Awards won by WQED! **Member M. Gayle Moss** on her partnership with Gateway Medical Society to address the health crisis. **Member Sylvester Pace** featured in 100 Black Men Golf Event. **Member Donald Jones** featured in the Courier as owner of Spriggs-Watson Funeral Home. **Member Ernestine Harris** nominated for the ATHENA award. **Member Grace Robinson** honored for the Celebration for the Women's Right to Vote. **Members Gregory Morris**, President the FROGS, & **Member Edmund Effort**, recognized for FROG Week. **Member Rep. Jake Wheatley** on a successful One Child One Village event.

#### **WELCOME NEW MEMBERS**

**William Adams**  
Adams & Associates  
**Orlana Darkins**  
Darkins Communications  
**Max Miller**  
Raise Your Spirits

#### **Corporate Sponsor**

**Bobby Williams**  
84 Lumber