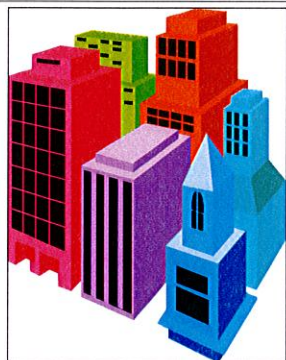


**INSIDE THIS
EDITION**

- ◆ Welcome New Members
- ◆ Business Opportunity Meetings for Members
- ◆ Business Referrals
- ◆ Access to Capital Seminar
- ◆ Plan B Statistics
- ◆ Univer Soul Circus
- ◆ We're Moving to 7



**MISSION
STATEMENT**

**THE MISSION OF
THE AFRICAN
AMERICAN
CHAMBER OF
COMMERCE OF
WESTERN
PENNSYLVANIA
IS TO
PROVIDE
ACCESS AND
OPPORTUNITIES
TO
AFRICAN
AMERICAN
BUSINESSES AND
PROFESSIONALS
THROUGHOUT THE
REGION.**

**AFRICAN AMERICAN CHAMBER OF COMMERCE
OF WESTERN PENNSYLVANIA**

425 SIXTH AVENUE PITTSBURGH, PA. 15219-1811

(412)392-0610 FAX (412) 392-0612

DORIS CARSON WILLIAMS, PRESIDENT

WELCOME TO THE SECOND EDITION.

**This edition is prepared solely for
members and sponsors of the
African American Chamber**

Welcome:

**OUR SUMMER
INTERN,
La Tonya
Lawrence
Senior- Univ. of Pgh**

NEW MEMBERS

**Shirley Adams,
K & S Security -PA**

**Olu A. Adeyemi,
Abon & Associates**

**Al Ahmed,P.E.,
A & A Consultants**

**Constance Balthrop,
Operation Nehemiah**

**Lamar Barnes,
Inner City Consulting**

**David Brentley,
Vidatt Energy**

**Gloria Brown &
Billy Jackson,
Community Media,
Inc.**

**Reginald Bryant,
Community Outreach
Ministries**

**Lee Carrington,
Dream City
Upholstery**

**James C. Cooper,
Sterling Contracting**

**Karen Davis &
Marlene Davis,
Nubian Sisters**

**Eric J. Davis,
Billing Specialist**

**G. Carolyn Dorsey,
Dorsey Insurance
Agency**

**Rod Doss,
New Pittsburgh
Courier**

**Grant W. Farmer,
Arty Engineers**

**Ricky Frazier, Sr.,
Frazier Enterprises**

**Rose E. Gary,
Don Todd Associates**

**Daytona Gordon,
Community Empowerment
Association**

**Bonnie Hand,
Blair Insurance
Services**

**Geraldine Holden,
Holden Consultants**

**Thomas Holland,
Holland Speciality
Shop**

**Paul W. Ingram,
Legiton Enterprises
PBA, Inc. - The
Second Step**

**Dr. Herman Jones,
Urban Market
Research**

**Dr. Edward James,
Corapolis Medical
Center**

**William G. Jefferson,
Touch of Elegance
Flowers**

**William C. King,
ESQ.
King Law Firm, Inc.**

Ronald Lawrence,
Subway Sandwich
Shops
Attorney Rhonda
Anderson Marks

City Councilwoman,
Valerie Mc Donald

James Moreland,
Jaymore Electrical
Products & Systems

John L. Montgomery,
The New Crawford Grill

James Orange,
Independent Cab
412-600-1474

State Representative
Joseph Preston

Faye Obregon Ritter,
Allegheny Group

Ira D. Ritter,
I. Dennar Ritter, Inc.

Rip Russ,
The Cottondale Group

Pauline Short,
Dietrich Industries, Inc.

Michael Skinner,
Contract Compliance, Inc.

Harlen Stone,
Seymour Graphics

Rebecca Synder,
Franco Construction

City Councilman
Sala Udin

Wrenna Watson,
Attorney

Janice A.Y. Williams,

Hope Square
Associates, LLC
Joseph K. Williams,
Attorneys At Law

Avis A. Williams,
Accountant

Richard
Witherspoon,
Hill District Federal
Credit Union

**ASSOCIATE/
NON—PROFIT
MEMBERS**

Dr. Ellsworth Brown.
Carnegie Museums
of Pittsburgh

Bernard Jones,
POISE Foundation

Barbara Hafer,
Penna. State
Treasurer

Steve Leeper,
Public Auditorium
Authority

Jack Mascaro,
Mascaro
Construction

Allyson McDermott,
Nextell Corporation

Samuel McCullough,
Secretary Pa. Dept. of
Community & Economic
Development

George L. Miles, Jr.,
WQED of Pittsburgh

Paula J. McKinney,
Governor's Action

Fred Ralson,
Allegheny County
Department of
Economic Development

**CORPORATE
SPONSORS**

Rita Boli,
O'Brien Krietzburg

Eddie Edwards, Sr.
WB22 TV

Jan Fields,
McDonalds Corporation

Dr. Dennis Scott,
Community College of
Allegheny County

Milton A. Washington,
AHRCO, Inc.

**NEW PRESIDENTIAL
ROUNDTABLE
MEMBERS**

DUQUESNE LIGHT
GIANT EAGLE, INC.

HIGHMARK
BLUE CROSS/
BLUE SHIELD

UNIVERSITY OF
PITTSBURGH
MEDICAL CENTER

Since the last edition, the Chamber has not only increased its visibility, but has begun providing business opportunities for our members. April was the biggest month, with 32 new members joining the Chamber. The impact of the radio and television promotions continues to produce new members. Our corporate sponsors have increased as well as the number of

corporations joining the Presidential Roundtable. A special thanks to the Co-Chair, Mr. Richard Simmonds for spearheading the marketing effort. Because corporate responses are still coming, additional time will be provided so this special category of supporters can be listed in the first edition of the Membership Directory.

Thanks to the POISE Foundation for helping to fund developing and printing of the directory.

A tracking and referral system is being formally developed to account for actual business that members receive from company inquiries and advocacy.

In order to measure and report on the performance of our referral program, please call the office to report your contract awards and the dollar amount. This information is needed for funding and board reporting purposes.

**JOB
OPPORTUNITY**
KPMG is looking for accounting professionals in the area of tax and customer service managers. Interested parties should contact Marlene M. Szala at

SAVE THESE DATES

**July 21, 1999
3:30 PM - 5:30 PM
City & County
Loan Fund
Presentation**
Regional Enterprise
Tower- 31st Floor
425 Sixth Avenue

The Chamber did the marketing and will host this session. Applicants will be processed according to those who have completed the questionnaire (previously mailed). Member Charles Reaves, URA's Manager of the Business Development Center, will present the city's and county's new small business loan funds.

**July 22, 1999
7:30 PM
African American
Chamber Night at the
Univer Soul Circus
Reizenstein Middle
School**

Order tickets for you and your family. This will be an evening of fun & excitement with African American performers from around the world. A discount coupon and flyer are enclosed. Look forward to seeing you under the tent!

**August 18, 1999
MEMBERS ONLY
8:00 AM - 12:00 Noon
Doing Business With
the University of Pitt**

University of Pittsburgh
Bio -Technical Center

2nd Avenue
This half-day session includes a Contential Breakfast and Lunch at the conclusion. Administrators will present the procurement process to Chamber Members.

**August 22, 1999
5:00 PM - 7:00 PM
Meet the Prime
Contractors & Others
Convention Center**

Following the success of (our April 22nd meeting, Member Steve Leeper has agreed to have the Prime Contractors meet informally and talk shop! No speeches, only time to promote what you do well-your business. Come prepared. A seperate announcement will be forthcoming.

**August 18, 1999
9:30 AM -12:30 PM
Regulatory Fairness
Board Hearing
Duquesne Club
325 Sixth Avenue**

Member Al Jones, SBA's District Director, is requesting candidates who can testify about federal regulatory enforcement. Call (412) 395-6560, x104 or 117 to schedule your small businesses' testimony. You can also sign up at the start of the hearing.

**September 9, 1999
MEMBERS ONLY
5:00 PM - 7:00 PM
An Evening with
Jim Roddey at
Manchester**

Craftsment Guild

Freedom Corner needs Black Business Owners & Professionals to take an active role in helping build the memorial. Specifically, they need you to be a **PACESETTER**, and contribute at least \$1,000. Call Member Estella Smith and lend a hand (412) 393-6060.

**October 3, 1999
11:00 AM
Afro-American
Heritage Day Parade**

Bring the family for a morning of celebration. This year's Parade Marshalls are LaVera Brown and Member Paul Ingram of PBA.

Team Pennsylvania asked the Chamber to partner with them this spring to help retain businesses in this region. Thanks to LLG & Associates member, Loretta Goodwin who assisted in the project.

Plan B Activites
Construction of the two new stadiums are well underway. Councilman Sala Udin, Chair of the Oversight Committee, recently presented the following information on Eddie's Digest:

Projected contracting cost: \$849,000,000
Total contracts to date:
\$39,549,826 (5%)
Minority & Women Contracting to Date: \$7,535,007 (19%) to

Minority (32) Companies
\$2,613,054 (7%) to Women (22) Companies

M/WBE TO DATE:
\$10,148,061 OR 26%
Keep the momentum going!

Allegheny County's Bonding Program is available with pre-approval up to \$100,000 on a maximum of 2 projects within Allegheny County. For more information or to receive an application, call the County's Opportunity Outreach Program at (412) 350-1006 or (412) 350-1053.

Stadium Bid Info
Exico, Inc. and Contract Management Services have developed a process for distributing information on both stadium construction projects. Call and request forms to submit your areas of interest and expertise and begin receiving bid information. Call Lorna Nicholson (Pirates) at (412) 922-6835 and Member Eustace Uku (Steelers), at (412) 261-3073-the (MBE / WBE Co-ordinators) who can get you on the lists.

We're moving to the 7th Floor, July 21, 1999. Come see our new office space.