

**INSIDE THIS
EDITION**

- ◆ Welcome New Members
- ◆ Business Opportunity Meetings for Members
- ◆ Business Referrals
- ◆ Access to Capital Seminar
- ◆ Plan B Statistics
- ◆ Univer Soul Circus
- ◆ We're Moving to 7



**MISSION
STATEMENT**

THE MISSION OF THE AFRICAN AMERICAN CHAMBER OF COMMERCE OF WESTERN PENNSYLVANIA IS TO PROVIDE ACCESS AND OPPORTUNITIES TO AFRICAN AMERICAN BUSINESSES AND PROFESSIONALS THROUGHOUT THE REGION.

**AFRICAN AMERICAN CHAMBER OF COMMERCE
OF WESTERN PENNSYLVANIA**

**425 SIXTH AVENUE PITTSBURGH, PA. 15219-1811
(412) 392-0610 FAX (412) 392-0612**

DORIS CARSON WILLIAMS, PRESIDENT

WELCOME TO THE SECOND EDITION.

**This edition is prepared solely for
members and sponsors of the
African American Chamber**

Rose E. Gary,
Don Todd Associates

Daytona Gordon,
Community Empowerment
Association

Bonnie Hand,
Blair Insurance
Services

Geraldine Holden,
Holden Consultants

Thomas Holland,
Holland Speciality
Shop

Paul W. Ingram,
Legiton Enterprises
PBA, Inc. - The
Second Step

Dr. Herman Jones,
Urban Market
Research

Dr. Edward James,
Corapolis Medical
Center

William G. Jefferson,
Touch of Elegance
Flowers

William C. King,
ESQ.
King Law Firm, Inc.

Welcome:

**OUR SUMMER
INTERN,**
La Tonya
Lawrence
Senior- Univ. of Pgh

NEW MEMBERS

Shirley Adams,
K & S Security -PA

Olu A. Adeyemi,
Abon & Associates

Al Ahmed, P.E.,
A & A Consultants

Constance Balthrop,
Operation Nehemiah

Lamar Barnes,
Inner City Consulting

David Brentley,
Vidatt Energy

Gloria Brown &
Billy Jackson,
Community Media,
Inc.

Reginald Bryant,
Community Outreach
Ministries

Lee Carrington,
Dream City
Upholstery

James C. Cooper,
Sterling Contracting

Karen Davis &
Marlene Davis,
Nubian Sisters

Eric J. Davis,
Billing Specialist

G. Carolyn Dorsey,
Dorsey Insurance
Agency

Rod Doss,
New Pittsburgh
Courier

Grant W. Farmer,
Arty Engineers

Ricky Frazier, Sr.,
Frazier Enterprises

Ronald Lawrence, Subway Sandwich Shops Attorney Rhonda Anderson Marks City Councilwoman, Valerie Mc Donald James Moreland, Jaymore Electricial Products & Systems John L. Montgomery, The New Crawford Grill James Orange, Independent Cab 412-600-1474 State Representative Joseph Preston Faye Obregon Ritter, Allegheny Group Ira D. Ritter, I. Dennar Ritter, Inc. Rip Russ, The Cottondale Group Pauline Short, Dietrich Industries, Inc. Michael Skinner, Contract Compliance, Inc. Harlen Stone, Seymour Graphics Rebecca Synder, Franco Construction City Councilman Sala Udin Wrenna Watson, Attorney Janice A.Y. Williams,	Hope Square Associates, LLC Joseph K. Williams, Attorneys At Law Avis A. Williams, Accountant Richard Witherspoon, Hill District Federal Credit Union ASSOCIATE/ NON—PROFIT MEMBERS Dr. Ellsworth Brown, Carnegie Museums of Pittsburgh Bernard Jones, POISE Foundation Barbara Hafer, Penna. State Treasurer Steve Leeper, Public Auditorium Authority Jack Mascaro, Mascaro Construction Allyson McDermott, Nextell Corporation Samuel McCullough, Secretary Pa. Dept. of Community & Economic Development George L. Miles, Jr., WQED of Pittsburgh Paula J. McKinney, Governor's Action	Fred Ralson, Allegheny County Department of Economic Development CORPORATE SPONSORS Rita Boli, O'Brien Krietzburg Eddie Edwards, Sr. WB22 TV Jan Fields, McDonalds Corporation Dr. Dennis Scott, Community College of Allegheny County Milton A. Washington, AHRCO, Inc. NEW PRESIDENTIAL ROUNDTABLE MEMBERS DUQUESNE LIGHT GIANT EAGLE, INC. HIGHMARK BLUE CROSS/ BLUE SHIELD UNIVERSITY OF PITTSBURGH MEDICAL CENTER Since the last edition, the Chamber has not only increased its visibility, but has begun providing business opportunities for our members. April was the biggest month, with 32 new members joining the Chamber. The impact of the radio and television promotions continues to produce new members. Our corporate sponsors have increased as well as the number of	corporations joining the Presidential Roundtable. A special thanks to the Co- Chair, Mr. Richard Simmoms for spear- heading the marketing effort. Because corporate responses are still coming, additional time will be provided so this special category of supporters can be listed in the first edition of the Membership Directory. Thanks to the POISE Foundation for helping to fund developing and printing of the directory. A tracking and referral system is being formally developed to account for actual business that members receive from company inquiries and advocacy. In order to measure and report on the performance of our referral program, please call the office to report your contract awards and the dollar amount. This information is needed for funding and board reporting purposes. JOB OPPORTUNITY KPMG is looking for accounting professionals in the area of tax and customer service managers. Interested parties should contact Marlene M. Szala at
--	--	---	--

SAVE THESE DATES

July 21, 1999
3:30 PM - 5:30 PM
City & County
Loan Fund
Presentation
Regional Enterprise
Tower- 31st Floor
425 Sixth Avenue

The Chamber did the marketing and will host this session. Applicants will be processed according to those who have completed the questionnaire (previously mailed). Member Charles Reaves, URA's Manager of the Business Development Center, will present the city's and county's new small business loan funds.

July 22, 1999
7:30 PM
African American
Chamber Night at the
Univer Soul Circus
Reizenstein Middle
School

Order tickets for you and your family. This will be an evening of fun & excitement with African American performers from around the world. A discount coupon and flyer are enclosed. Look forward to seeing you under the tent!

August 18, 1999
MEMBERS ONLY
8:00 AM - 12:00 Noon
Doing Business With
the University of Pitt

University of Pittsburgh
Bio -Technical Center

2nd Avenue
This half-day session includes a Contential Breakfast and Lunch at the conclusion. Administrators will present the procurment process to Chamber Members.

August 22, 1999
5:00 PM - 7:00 PM
Meet the Prime
Contractors & Others
Convention Center

Following the success of (our April 22nd meeting, Member Steve Leeper has agreed to have the Prime Contractors meet informally and talk shop! No speeches, only time to promote what you do well-your business. Come prepared. A seperate announcement will be forthcoming.

August 18, 1999
9:30 AM - 12:30 PM
Regulatory Fairness
Board Hearing
Duquesne Club
325 Sixth Avenue

Member Al Jones, SBA's District Director, is requesting candidates who can testify about federal regualtory enforcement. Call (412) 395-6560, x104 or 117 to schedule your small businesses' testimony. You can also sign up at the start of the hearing.

September 9, 1999
MEMBERS ONLY
5:00 PM - 7:00 PM
An Evening with
Jim Roddey at
Manchester

Craftsment Guild

Freedom Corner needs Black Business Owners & Professionals to take an active role in helping build the memorial. Specifically, they need you to be a PACESETTER, and contribute at least \$1,000. Call Member Estella Smith and lend a hand (412) 393-6060.

October 3, 1999
11:00 AM
Afro-American
Heritage Day Parade

Bring the family for a morning of celebration. This year's Parade Marshalls are LaVera Brown and Member Paul Ingram of PBA.

Team Pennsylvania asked the Chamber to partner with them this spring to help retain businesses in this region. Thanks to LLG & Associates member, Loretta Goodwin who assisted in the project.

Plan B Activites
Construction of the two new stadiums are well underway. Councilman Sala Udin, Chair of the Oversight Committee, recently presented the following information on Eddie's Digest:

Projected contracting cost: \$849,000,000
Total contracts to date:
\$39,549,826 (5%)
Minority & Women
Contracting to Date:
\$7,535,007 (19%) to

Minority (32)
Companies
\$2,613,054 (7%) to
Women (22) Companies

M/WBE TO DATE:
\$10,148,061 OR 26%
Keep the momentum
going!

Allegheny County's
Bonding Program
is available with pre-approval up to \$100,000 on a maximum of 2 projects within Allegheny County. For more information or to receive an application, call the County's Opportunity Outreach Program at (412) 350-1006 or (412) 350-1053.

Stadium Bid Info
Exico, Inc. and Contract Management Services have developed a process for distributing information on both stadium contruction projects. Call and request forms to submit your areas of interest and expertise and begin receiving bid information. Call Lorna Nichloson (Pirates) at (412) 922-6835 and Member Eustace Uku (Steelers), at (412) 261-3073-the (MBE / WBE Co-ordinators) who can get you on the lists.

We're moving to the
7th Floor, July 21,
1999. Come see our
new office space.