

## **BUSINESS INSTITUTE**

Presents

## **Developing a Winning Business Plan**





Tuesday, February 22, 2011 11:30 A.M. – 1:30 P.M. Regional Enterprise Tower 425 Sixth Avenue, 23<sup>rd</sup> Floor Fetterolf Room

## Designed for entrepreneurs who are developing, or wish to update their business plan.

A well-prepared business plan is more than a necessary tool to seek funding; it's a roadmap for your business's growth strategy. This workshop will acquaint you with the vital components of a written plan, what to include when applying for funding, tips for marketing, and how to use your plan to make decisions in your business. Session includes a program booklet and examples

**Guest Instructor**: Mr. Raymond Vargo, Director University of Pittsburgh Small Business Development Center

Box Lunch Included Cost: \$10.00

RSVP by February 18, 2011 (412) 392-0610 or <a href="mailto:information@aaccwp.com">information@aaccwp.com</a>

Please plan to attend