

**BUSINESS INSTITUTE**

***Presents:***

***“Getting the Estimate Right”***

**PRESENTERS:**

**Mike Stimpson & Jason Sigal, Lead Estimators  
Massaro Corporation  
&  
Elizabeth Bowers  
Western Regional Representative  
Pennsylvania Department of General Services**

***WHO SHOULD ATTEND?***

Construction and trade professionals, all business owners, architects, business consultants, and *members* who are interested in giving and receiving fair and well informed estimates that will potentially land you contracts. Get tips from our presenters on giving and receiving clear estimates on materials, labor and other costs without over or underestimating.

**Wednesday, October 14, 2009**

**12:00P.M. – 4:00P.M.**

**Regional Enterprise Tower 23<sup>rd</sup> Floor – A.E. Hunt Room  
425 Sixth Avenue Downtown Pittsburgh**

**Cost: \$15.00**

**(includes lunch and workshop materials)**

**RSVP by Friday, October 9th**

**412-392-0610 or [information@aaccwp.com](mailto:information@aaccwp.com)**

***Please plan to attend!***