

BUSINESS INSTITUTE

“Structuring The Sales Call”



This workshop will assist you on how to structure your sales call. We'll discuss the process from establishing a relationship with the potential client to closing the deal.

**Tuesday, April 15, 2014
11:30AM – 1:30PM
Koppers Building
436 Seventh Avenue
Board Room, 9th Floor
Pittsburgh, PA 15219**

**Box Lunch Included
Cost: \$5.00**

**RSVP by April 11, 2014
412-392-0610 or information@aaccwp.com**

Please plan to attend!