

**BUSINESS INSTITUTE** 

University of Pittsburgh
THE INSTITUTE FOR
ENTREPRENEURIAL

THE POWER TO PROSPER

EXCELLENCE

## Presents

## Strategic Planning Workshop: Getting Your Business in Order for 2014

Presenters from the Institute for Entrepreneurial Excellence include:

Ray Vargo, Director
Small Business Development Center & (SBDC)

Rhonda Carson Leach, Director Urban Entrepreneurship Program

This two part workshop will address S.M.A.R.T. Goals: a best practice framework for setting goals used to evaluate where you are in your strategic business planning. The workshop will include an interactive exercise to help you determine how to be accountable to your goals. The second phase will feature how to identify and target the appropriate financial indicators for business growth and success.

Tuesday, January 21, 2014 11:30 A.M. – 1:30 P.M. Koppers Building Board Room – 9<sup>th</sup> Floor Pittsburgh, PA 15219

Box Lunch Included Cost: Members \$10.00; Non-Members \$25.00

RSVP by January 17, 2014 (412) 392-0610 or information@aaccwp.com

You don't want to miss it!